

City of Lancaster - Public Safety building
Quotation # 2023-175144v2

Prepared By Logicalis for:
City of Lancaster

To the attention of :

*City of Lancaster
44933 Fern Ave
Lancaster, CA 93534-2461*

December 21, 2023

Pricing Summary

The following is a price summary of Logicalis' proposed solution.

Price Summary	Amount
Hardware	\$271,776.82
Software	\$10,402.96
Hardware Maintenance	\$8,568.80
Professional Services	\$319,454.13
Additional Charges	\$60,000.00
Grand Total	\$698,059.83



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Ask us about Logicalis Leasing Solutions—a value-added service tailored to our customers. Leasing offers strategic, operational and financial benefits that can help meet your company's goals and get your project funded. Logicalis financing experts work with more than a dozen trusted leasing partners to assist you as our valued customer. We can deliver competitive rates and flexible terms and make the leasing process easy.

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Customer Name & Address	Logicalis Account Executive
City of Lancaster 44933 Fern Ave Lancaster, CA 93534-2461	Jesse Zepeda Corona, CA 90602 +1 9513932313 jesse.zepeda@us.logicalis.com
Bill To Address	Ship to Address
City of Lancaster 44933 Fern Ave Lancaster, CA 93534-2461	City of Lancaster 44933 Fern Ave Lancaster, CA 93534-2461

Quotation expiration date: January 11, 2024

This Quotation adheres to the pricing requirements of the CMAS Contract #3-14-70-3040B contract.

Network Switches					
Item	Qty	Part Number	Description	Unit Price	Extended Price
Products					
1	1	IE-9320-24P4X-A	24 Port PoE+ Downlinks with 4 10G Uplinks (720W)	\$9,765.84	\$9,765.84
2	1	CON-SNT-IE93P424	SNTC-8X5XNBD 24 Port PoE Downlinks with 4 10G Uplink - 1 YR	\$1,593.26	\$1,593.26
3	2	PWR-RGD-AC-DC-400	Higher PoE; 400W PSU for IE9300; 100-240VAC/100-250VDC	\$1,326.60	\$2,653.20
4	1	IE9300_SW	Software for Catalyst IE9300 rugged series	\$0.00	\$0.00
5	1	IE9300-NW-A	Cisco Network Advantage license for IE9300 Series	\$0.00	\$0.00
6	1	IOT-SMART-CITIES	Smart Cities and Communities Solutions; For tracking only.	\$0.00	\$0.00
7	1	IOT-CITIES-INFRA	Connected Communities Infrastructure CCI; For tracking only.	\$0.00	\$0.00
8	1	IE9300-DNA-A	Cisco DNA Advantage license for IE9300 Series	\$0.00	\$0.00
9	1	IE9300-DNA-A-3Y	IE 9300 DNA Advantage 3 Year Term license	\$1,117.47	\$1,117.47
10	1	C9300-48U-A	Catalyst 9300 48-port UPOE; Network Advantage	\$7,255.62	\$7,255.62
11	1	CON-SNT-C93004UA	SNTC-8X5XNBD Catalyst 9300 48-port UPOE; Network Adva - 1 YR	\$775.06	\$775.06
12	1	C9300-NW-A-48	C9300 Network Advantage; 48-port license	\$0.00	\$0.00

Network Switches					
Item	Qty	Part Number	Description	Unit Price	Extended Price
13	1	SC9300UK9-176	Cisco Catalyst 9300 XE 17.6 UNIVERSAL UNIVERSAL	\$0.00	\$0.00
14	1	PWR-C1-1100WAC-P	1100W AC 80+ platinum Config 1 Power Supply	\$0.00	\$0.00
15	1	PWR-C1-1100WAC-P/2	1100W AC 80+ platinum Config 1 Secondary Power Supply	\$1,236.11	\$1,236.11
16	2	CAB-TA-NA	North America AC Type A Power Cable	\$0.00	\$0.00
17	1	C9300-SSD-NONE	No SSD Card Selected	\$0.00	\$0.00
18	1	STACK-T1-50CM	50CM Type 1 Stacking Cable	\$64.14	\$64.14
19	1	CAB-SPWR-30CM	Catalyst Stack Power Cable 30 CM	\$61.81	\$61.81
20	1	NM-BLANK-T1	Cisco Catalyst Type 1 Network Module Blank	\$0.00	\$0.00
21	1	TE-C9K-SW	TE agent for IOSXE on C9K	\$0.00	\$0.00
22	1	C9300-DNA-A-48	C9300 DNA Advantage; 48-Port Term Licenses	\$0.00	\$0.00
23	1	C9300-DNA-A-48-3Y	C9300 DNA Advantage; 48-Port; 3 Year Term License	\$2,452.71	\$2,452.71
24	1	D-DNAS-EXT-S-T	Cisco DNA Spaces Extend Term License for Catalyst Switches	\$0.00	\$0.00
25	1	D-DNAS-EXT-S-3Y	Cisco DNA Spaces Extend for Catalyst Switching - 3Year	\$0.00	\$0.00
26	1	TE-EMBEDDED-T	Cisco ThousandEyes Enterprise Agent IBN Embedded	\$0.00	\$0.00
27	1	TE-EMBEDDED-T-3Y	ThousandEyes - Enterprise Agents	\$0.00	\$0.00
28	1	C9300-NM-NONE	No Network Module Selected	\$0.00	\$0.00
29	1	NETWORK-PNP-LIC	Network Plug-n-Play Connect for zero-touch device deployment	\$0.00	\$0.00
30	8	C9300-48U-E	Catalyst 9300 48-port UPOE; Network Essentials	\$4,617.21	\$36,937.68
31	8	CON-SNT-C93004UE	SNTC-8X5XNBD Catalyst 9300 48-port UPOE; Network Esse - 1YR	\$775.06	\$6,200.48
32	8	C9300-NW-E-48	C9300 Network Essentials; 48-port license	\$0.00	\$0.00
33	8	SC9300UK9-176	Cisco Catalyst 9300 XE 17.6 UNIVERSAL UNIVERSAL	\$0.00	\$0.00
34	8	PWR-C1-1100WAC-P	1100W AC 80+ platinum Config 1 Power Supply	\$0.00	\$0.00
35	8	PWR-C1-1100WAC-P/2	1100W AC 80+ platinum Config 1 Secondary Power Supply	\$1,236.11	\$9,888.88

Network Switches					
Item	Qty	Part Number	Description	Unit Price	Extended Price
36	16	CAB-TA-NA	North America AC Type A Power Cable	\$0.00	\$0.00
37	8	C9300-SSD-NONE	No SSD Card Selected	\$0.00	\$0.00
38	8	STACK-T1-50CM	50CM Type 1 Stacking Cable	\$64.14	\$513.12
39	8	CAB-SPWR-30CM	Catalyst Stack Power Cable 30 CM	\$61.81	\$494.48
40	8	NM-BLANK-T1	Cisco Catalyst Type 1 Network Module Blank	\$0.00	\$0.00
41	8	C9300-DNA-E-48	C9300 DNA Essentials; 48-Port Term Licenses	\$0.00	\$0.00
42	8	C9300-DNA-E-48-3Y	C9300 DNA Essentials; 48-port - 3 Year Term License	\$728.66	\$5,829.28
43	8	C9300-NM-NONE	No Network Module Selected	\$0.00	\$0.00
44	8	NETWORK-PNP-LIC	Network Plug-n-Play Connect for zero-touch device deployment	\$0.00	\$0.00
45	4	C9300-NM-8X=	Catalyst 9300 8 x 10GE Network Module; spare	\$1,720.49	\$6,881.96
46	6	SFP-10G-LR-S=	10GBASE-LR SFP Module; Enterprise-Class	\$811.39	\$4,868.34
47	8	SFP-10G-SR-S=	10GBASE-SR SFP Module; Enterprise-Class	\$284.12	\$2,272.96
Products Subtotal					\$100,862.40
Logicalis Professional Services - Fixed Fee					
48	1	PS	Project Initiation	\$2,155.00	\$2,155.00
49	1	PS	Project Completion	\$2,155.00	\$2,155.00
Logicalis Professional Services Fixed Fee Subtotal					\$4,310.00
Network Switches Subtotal					\$105,172.40
Network Switches Tax					\$8,496.65
Network Switches Total					\$113,669.05

Network Wireless APs					
Item	Qty	Part Number	Description	Unit Price	Extended Price
Products					
50	10	MR46-HW	Meraki MR46 Wi-Fi 6 Indoor AP	\$660.35	\$6,603.50
51	10	LIC-ENT-1YR	Meraki MR Enterprise License; 1YR	\$100.35	\$1,003.50
Products Subtotal					\$7,607.00
Network Wireless APs Subtotal					\$7,607.00

Network Wireless APs					
Item	Qty	Part Number	Description	Unit Price	Extended Price
Network Wireless APs Tax					\$676.86
Network Wireless APs Total					\$8,283.86

UPS Units					
Item	Qty	Part Number	Description	Unit Price	Extended Price
Products					
52	3	SMTL220RM2UCNC	APC Smart-UPS, Lithium-Ion, 2200VA, 120V with SmartConnect Port and Network Card	\$2,799.46	\$8,398.38
53	1	AP9563	Rack PDU, Basic, 1U, 20A, 120V, (10)5-20, 5-20P	\$143.21	\$143.21
54	1	AP7811B	RACK PDU, METERED, 2U, 30A, 208V, (12) C13S & (4) C19	\$714.18	\$714.18
55	1	SRTL180RM2UBP	APC Smart-UPS Ultra On-Line Lithium ion XBP 180V 2U Rack/Tower	\$3,968.21	\$3,968.21
56	1	SRTL5KRM2UT-5KRMTF	APC Smart-UPS SRTL 5KVA RM 208V to 120V 2U Step-Down Transformer	\$7,839.40	\$7,839.40
Products Subtotal					\$21,063.38
UPS Units Subtotal					\$21,063.38
UPS Units Tax					\$2,159.00
UPS Units Total					\$23,222.38

Cabling					
Item	Qty	Part Number	Description	Unit Price	Extended Price
Products					
57	600	Parts	Erico.Caddy 2 J-Hook with Cat324HPZ34 clips.CAT32HP4Z34.	\$7.73	\$4,638.00
58	400	Parts	Erico.Caddy 4 J-Hook with 4Z34 bracket.Cat64HP4Z34.	\$12.63	\$5,052.00
59	650	Parts	Erico. Caddy. DR4TSF48 48 Rod/Bracket. DR4TSF48	\$8.42	\$5,473.00
60	20	Parts	STI.2 sleeve Kit.F S201.	\$73.43	\$1,468.60
61	15	Parts	STI 3 Sleeve kits. FS301.	\$161.72	\$2,425.80
62	1000	Parts	Powers. 50574 Load.25 Strip Yellow.. 50574.	\$0.16	\$160.00
63	1900	Parts	BERK-TEK. PDPK012FB3010/F5-I/O-C4C5 BTEK PDPK012FB3010/F5-I/O-C4C5 TB 12FMM 50 10G 550M.	\$3.17	\$6,023.00

Cabling					
Item	Qty	Part Number	Description	Unit Price	Extended Price
64	6	Parts	Leviton.1 2 strand fanout kit.4 9887-12S.	\$38.13	\$228.78
65	1	Parts	Leviton.5 R4UH-S12S DX 2000I 4RU RM ENCL+TRY ACC 12.	\$687.60	\$687.60
66	3	Parts	Leviton.5 R1UH-S03S DX 2000I 1RU RM ENCL+TRY ACC 3	\$370.40	\$1,111.20
67	4	Parts	Leviton. Universal Opt-X Clamp Kit (for enclosure mounting). 5RCMP-KIT.	\$54.26	\$217.04
68	6	Parts	Leviton.S plice Tray	\$53.57	\$321.42
69	15	Parts	Leviton.L eviton Blank Fiber PlateL EV 5F100 Plastic	\$8.52	\$127.80
70	6	Parts	Leviton.S PLCS-12AL. SPL MODULE 12-F OM4 LC AQUA	\$478.62	\$2,871.72
71	36	Parts	Leviton.5 4DLC-M02P CORD OM4 LC-LC 2M.	\$29.60	\$1,065.60
72	2	Parts	Leviton. Shrink wrap kit	\$86.55	\$173.10
73	976	Parts	Leviton. Cat 6A quickport jack. White. 6110G-RW6.	\$19.12	\$18,661.12
74	300	Parts	Leviton 2port wall plate. LEV 41080-2WH	\$3.26	\$978.00
75	300	Parts	Leviton 4port wall plate. LEV 41080-4WH	\$3.26	\$978.00
76	25	Parts	Leviton. 6port wall plate. LEV 41080-6WH	\$4.77	\$119.25
77	15	Parts	Leviton.2port Surfacemount Box.410892WH.	\$4.46	\$66.90
78	500	Parts	Leviton. Blank BWB Ivory.41084-BWB	\$0.37	\$185.00
79	12	Parts	Leviton. 49255-48N QuickPort Patch Panel with vertical numbering, 2RU, 48-port,cable management bar included.	\$137.42	\$1,649.04
80	24	Parts	Leviton. 49005-CMBC ABLE MGMT BAR (FOR FLAT PANELS) BLACK.	\$28.83	\$691.92
81	400	Parts	Leviton. 6AS10-9QY-01LC OPPER PATCHCORD, PLUG - PLUG, CAT 6A, STRANDED CABLE, F/UTP, BLUE, BERK-TEK @ 1 FOOT, ISO/T568B	\$14.43	\$5,772.00
82	400	Parts	Leviton. 6AS10-10L *P CORD CAT 6A 10 FT BLUE.	\$22.14	\$8,856.00
83	120	Parts	Berk-Tek. CMP-423BKT-6ARB-SD06. 23-4P UTP-CMP SOL BC CAT6A IP10 FEP/ FRPVC LANMARK SST BLUE JKT REEL-IN-BOX	\$658.32	\$78,998.40
84	3	Parts	CPI. CUBE-iT Wall-Mount Cabinet P/N 12419-X36	\$1,409.96	\$4,229.88

Cabling					
Item	Qty	Part Number	Description	Unit Price	Extended Price
85	1	Parts	CPI. 15217-703. Adjustable QuadraRack, 12-24 Mounting Holes, 750mm - 900mm Deep, 45 RMU. 7 High, Black.	\$1,088.44	\$1,088.44
86	2	Parts	CPI. 14831-703. Vertical Cabling Section, Wide, 6in W, 13.52in D, 39 lbs, Black Finish	\$778.05	\$1,556.10
87	2	Parts	CPI.3 CHANNEL RACK TO RUNWAY MOUNTING PLATE, 12W BLACK.1 0595-712.	\$59.95	\$119.90
88	2	Parts	CPI.U NIVERSAL CABLE RUNWAY, 12W X 9-11.5L BLACK.1 0250-712.	\$189.75	\$379.50
89	2	Parts	CPI.W ALL ANGEL SUPPORT KIT, 12W BLACK.1 1421-712.	\$43.82	\$87.64
90	1	Parts	CPI. Bue -Splice Kit.C PI 11301-701	\$17.74	\$17.74
91	4	Parts	Generic.G round and Bond Kit.	\$199.87	\$799.48
92	5	Parts	Ganahl.4 x8x5/8inch pressure treated plywood painted with fire-retardant paint white.A Cx4x8	\$261.05	\$1,305.25
93	1	Parts	MISC. Miscellaneous Parts.(firestopping and Hardware)	\$1,578.95	\$1,578.95
94	1	Parts	MISC. Miscellaneous Parts.(firestopping and Hardware)	\$1,052.63	\$1,052.63
Products Subtotal					\$161,215.80
Logicalis Professional Services - Fixed Fee					
95	1	PS	Project Initiation	\$157,572.07	\$157,572.07
96	1	PS	Project Completion	\$157,572.07	\$157,572.07
Logicalis Professional Services Fixed Fee Subtotal					\$315,144.13
Cabling Subtotal					\$476,359.93
Cabling Tax					\$16,524.62
Cabling Total					\$492,884.55

Contingency - 10%					
Item	Qty	Part Number	Description	Unit Price	Extended Price
97	1	Contingency	10% Contingency	\$60,000.00	\$60,000.00
Contingency - 10% Total					\$60,000.00

Grand Total	
Products and Services Subtotal:	\$610,202.71
Sales Tax (estimated):	\$27,857.12
Additional Fees:	\$60,000.00
Grand Total:	\$698,059.83

Solution Summary

City of Lancaster has engaged Logicalis with their Public Safety Building project. The primary goal for this project is to provide the indentified cabling infrastructure work and physical installation of switches and access points.

City of Lancaster will be configuring all switches and wireless infrastructure for Logicalis to install. The only network configuration work included is enabling 256bit switch to switch encryption (MACsec) on the links between the Public Safety Building and City Hall.

Solution Components:

- (1) Cisco Catalyst 9300 UPOE Switch with Network Advantage Licensing
- (8) Cisco Catalyst 9300 UPOE Switches with Network Essentials Licensing
- (4) Cisco Catalyst 9300 8x10Ge Network Modules
- (10) Meraki MR46 Indoor Access points with (1) Year Meraki Dashboard Enterprise License
- (6) 10G Single Mode Fiber SFP+ Optics
- (8) 10G Multi Mode Fiber SFP+ Opticc

Professional Services Statement of Work

Network Switches Communication & Network Services - Route / Switch Tasks and Activities

- 1 Plan
 - 1.1 Data Gathering
 - 1.1.1 Gather solution requirements and design for project implementation
 - 1.2 Implementation Planning
 - 1.2.1 Conduct a Customer review meeting for approval of the implementation plan, test plan and fallback plan
- 2 Implement
 - 2.1 Implementation Configuration
 - 2.1.1 Configuration of security features per implementation plan
- 3 Validate
 - 3.1 System Cutover
 - 3.1.1 Turn up and testing during business hours
 - 3.1.2 System cutover, cutover validation and execution of test plan, after-hours
- 4 Support
 - 4.1 Knowledge Transfer
 - 4.1.1 Complete (1) hours of system admin knowledge transfer including content creation
 - 4.2 Day One Support
 - 4.2.1 Provide (2) hours of first business day support

Deliverables

- Implementation Plan
- As Built document with device configuration files

Cisco Network Scope of Work (switch to switch encryption)

Logicalis will configure MACsec (switch to switch) encryption using pre-shared-keys on the following links:

- Cisco Catalyst 9300 in the new Public Safety Building MDF to Cisco Catalyst IE9300 (near Public Safety Building)
- Cisco Catalyst IE9300 (near Public Safety Building) to Cisco Catalyst 9400 Core (at City Hall)

Logicalis assumes all equipment has been installed, configured and all links are functioning prior to the work starting.

Cabling **Scope of Work**

1.00MDF(RM112)

- 1.01 Provide and install two 4ft x 8ft x 3/4inch fire treated plywood in the new MDF.
- 1.02 Provide and install one 4 post 7ft racks with wire managers and runway ladder rack.
- 1.03 Provide and install (4) 3inch sleeves for the 4post racks.
- 1.04 Provide and install and certify (100) cat 6A data cables.
- 1.05 Install (3) wireless access point antennas in floor one.
- 1.06 Install (2) 48 port edge switches provided by customer.
- 1.07 Demolish outdated cabling connected to the MDF.

2.00IDF-02(RM 148)

- 2.01 Provide and install one 4ft x 8ft x 3/4inch fire treated plywood in the new MDF.
- 2.02 Provide and install one 3ft x 30inch x 2ft wall mount cabinet.
- 2.03 Provide and install (2) 2.5inch sleeves for wall mount cabinet.
- 2.04 Provide and install and certify (100) cat 6A data cables.
- 2.05 Install (3) wireless access point antennas in floor one.
- 2.06 Install (2) 48port edge switches provided by customer.
- 2.07 Demolish outdated cabling that connected to IDF-02.

3.00IDF-03(RM 161)

- 3.01 Provide and install one 4ft x 8ft x 3/4inch fire treated plywood in the new MDF.

- 3.02 Provide and install one 3ft x 30inch x 2ft wall mount cabinet.
- 3.03 Provide and install (2) 2.5inch sleeves for wall mount cabinet.
- 3.04 Provide and install and certify (100) cat 6A data cables.
- 3.05 Install (3) wireless access point antennas in floor one.
- 3.06 Install (2) 48port edge switches provided by customer.
- 3.07 Demolish outdated cabling that connected to IDF-03.

4.00I DF-04 (RM 168)

- 4.01 Provide and install one 4ft x 8ft x 3/4inch fire treated plywood in the new MDF.
- 4.02 Provide and install one 3ft x 30inch x 2ft wall mount cabinet.
- 4.03 Provide and install (2) 2.5inch sleeves for wall mount cabinet.
- 4.04 Provide and install and certify (100) cat 6A data cables.
- 4.05 Install (3) wireless access point antennas in floor one.
- 4.06 Install (2) 48port edge switches provided by customer.
- 4.07 Demolish outdated cabling that connected to IDF-04.

Project Management

The assigned Logicalis Project Manager will be responsible for providing the following services:

Project Management (Medium Rigor)

Planning

- Project kick-off call agenda & notes
- Project kick-off call facilitation
- Identify project team and define roles & responsibilities
- Resource Scheduling
- Project Work Breakdown Structure (WBS) & Gantt creation
- Supplemental project information management

Execution

- Product tracking, if applicable
- Project status call agenda & notes
- Weekly project status call facilitation
- Weekly project status report, consisting of:
 1. Overall Health Status
 2. Schedule, Risk & Budget Key Performance Indicator (KPI) Reporting
 3. Percentage Complete
 4. Project Phase

5. High Level Accomplishments
6. Current Activities / Upcoming Activities
7. Past Due Activities
8. Project Issues
9. Financial & Hours Summary, applicable to T&M projects

- Resource management & allocation
- Project WBS & milestone management
- Project escalations

Monitoring & Controlling

- Project Deliverable review and delivery, as applicable
- Scope management
- Document Project Change Requests (PCRs), if applicable
- Timeline & budget monitoring
- Project performance measurement
- Risk monitoring

Closing

- Project closure call
- Project Closure and Acceptance processing

Professional Services Assumptions / Customer Responsibilities

Logicalis has identified the following customer responsibilities:

- Participate in the kick-off meeting
- Designate appropriate personnel to work with Logicalis during this project
- Participate in all discovery and design meetings
- Provide diagrams or any project-related materials requested by Logicalis to complete the project
- Allow access to necessary equipment and facilities (project related)
- Provide Logicalis Engineer with remote network access capabilities (e.g., remote access VPN) to perform necessary project specific tasks
- Agree that the agreed-upon design will not change between the acceptance of this Statement of Work and completion of services herein agreed upon.
- Verify all necessary preparation is completed at least (2) days prior to the beginning of the scheduled professional services.
- Provide onsite smart hands as needed for Logicalis resource to complete the work.
- Provide all necessary hardware/software and licensing (this includes virtual resources and fiber patch cables).
- Schedule all necessary downtime required for the completion of professional services identified.
- Schedule knowledge transfer session with the appropriate personnel within (3) weeks of go-live if applicable.
- Delays caused by the customer's failure to meet all these responsibilities shall be billed identified, communicated to client and addressed using Project Change Requests (PCR) process

Logicalis has identified the following assumptions and out of scope items:

- All cabling work will be completed during regular business hours (7am through 3:30pm PST)
- All Cisco router/switch work will be completed remotely
- Quote is based on a 8 to 9ft drop ceiling scenario
- Quote does not include lift rental, any lift rental that is needed will be on a separate quote
- Quote does not include electronics, all electronics shall be provided by the customer
- Quote does not include electrical work, any electrical work needed shall be under a new quote
- Re-configuration of existing network equipment or equipment outside the scope identified in this project
- Any items not previously listed are considered out of scope and should not be implied

Non-Contiguous Delivery

Logicalis has selected, designed, and quoted the Services to be performed and (as applicable) Deliverables to be provided under this SOW with an understanding that they will be delivered in more than one discrete time interval and/or in planned phases of work (i.e., non-contiguously). To enable Logicalis to deliver maximum value of the Services within the mutually accepted timeframe set forth in this SOW, Customer acknowledges and agrees that a Project Change Request, setting forth any applicable adjustments to the project timeline and pricing, including but not limited to hourly, recurring, and flat fee pricing (depending on the impact on Logicalis' efficiencies and resource allocations), will need to be made and executed in any of the three (3) following events:

1. Customer requests a change of the SOW timeline or scheduling of Services for convenience; or
2. Customer is the precipitating reason, either by its own action or inaction or that of its contractors, agents, employees, or (as applicable) users of Services performed under this SOW, cause a delay in the performance of Services by Logicalis; or
3. Customer requests a project hold (i.e., a pause in Logicalis' performance of Services).

Each such Project Change Request will describe, at the minimum, the duration and/or extent of the timeline or scheduling change, the reason for Customer ' s request for a timeline or scheduling change, and any applicable pricing changes resulting from such change

Terms and Conditions

Terms Applicable to All Sales

1. In the event Customer chooses to lease the Products and/or Services from a third party leasing company, Customer remains liable for payment to Logicalis for all Products and/or Services purchased until Logicalis receives payment from such leasing company.
2. All items not specifically included in this document are out of scope.
3. Prices are valid for 30 days from date of the document unless otherwise stated.
4. The information in this document is considered proprietary and confidential to Logicalis. By acceptance of this Quotation, Customer agrees to maintain this confidentiality and use such information for internal purposes only.

Terms Applicable for Product Sales

1. To the extent applicable, the terms of the CMAS Contract #3-14-70-3040B are incorporated herein by reference. For all other terms not addressed in the previously stated contract, Logicalis Terms of Sale, found on our website at www.us.logicalis.com/tcsales apply and are incorporated herein by reference.
2. Any variation in quantity or requested delivery may result in price changes.
3. Prices are subject to change without notice in the event the Product's manufacturer/distributor changes the price to Logicalis.
4. Shipping and taxes are added at time of invoice. Shipping charges are subject to handling fees for specifying carriers and same day shipments.
5. Logicalis collaborates with the OEM/distributor to schedule delivery to Customer ' s loading dock; inside delivery is available upon request and may increase the cost of delivery.
6. To the extent this Quotation includes Cisco Cloud Services, the following link shall apply: www.cisco.com/c/en/us/about/legal/cloud-and-software/cloud-terms.html. " Cisco Cloud Services " shall mean any of the offerings described on the aforementioned link. If Customer does not issue a purchase order to Logicalis or otherwise accept a Logicalis quotation to renew such Cisco Cloud Services, or does not otherwise provide written notice of non-renewal, at least forty-five (45) days prior to the end of the then-current subscription term thereof, then the Cisco Cloud Services shall automatically renew and Customer agrees to pay Logicalis for such renewed subscription term at the rates charged by Logicalis therefor.

Terms Applicable for Professional Services Sales

1. To the extent applicable, the terms of the CMAS Contract #3-14-70-3040B are incorporated herein by reference. For all other terms not addressed in the previously stated contract, Logicalis Terms of Sale, found on our website at www.us.logicalis.com/tcsales apply and are incorporated herein by reference.
2. General customer responsibilities, project assumptions, change management processes, and other terms applicable to the delivery and receipt of services (as applicable to this Quotation), found at us.logicalis.com/gcr, are incorporated herein by reference.
3. Unless otherwise mutually agreed upon, reasonable travel expenses will be tracked separately and billed directly to Customer. Travel expenses will include cost incurred from travel (airfare, rental car, mileage, tolls and lodging). Meals, if any, will be billed at the per diem rate of \$65.

Quotation Acceptance

By signing below, the undersigned accepts this offer and confirms that he/she is authorized to purchase these items on behalf of Customer. This offer may be accepted by purchase order or other acknowledgement of acceptance, including, without limitation, by signing this document. Any reference to a Customer's Purchase Order or P.O. number does not indicate Logicalis' acceptance of terms and conditions referenced on/attached to any such P.O.

Accepted By:
City of Lancaster

Accepted By:
Logicalis, Inc.

Signature

Signature

Printed Name

Printed Name

Title

Title

Date

Date

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