



Pricing Proposal  
Quotation #: 26048074  
Created On: 4/7/2025  
Valid Until: 10/31/2025

## CA-City of Lancaster

### Joe Haggard

44933 N FERN AVENUE  
ATTN: AP  
Lancaster, CA 93534  
United States  
Phone: 6617236057  
Fax:  
Email: jhaggard@cityoflanasterca.org

## Account Executive

### Ryan Heda

SHI HQ  
290 Davidson Ave  
Somerset, NJ 08873  
Phone: 732-850-2735  
Fax:  
Email: ryan\_heda@shi.com

All Prices are in US Dollar (USD)

Product	Qty	Your Price	Total
1 PASS AI Vehicle Mounted DCU (DataCollectionUnit) 36 PASS AI Vehicle Mounted DCU (Data Collection Unit) (Price per one DCU Data Collection Unit for Mounting to Vehicle Installation and service included (Year 1) City Detect - Part#: Contract Name: Sourcewell- Technology Products & Solutions Contract #: 121923-SHI Coverage Term: 6/1/2025 – 5/31/2026 <b>Note:</b> Software, ESD	4	\$9,711.43	\$38,845.72
2 PASS A Public Works Data Collection and Processing 36 Pass AI Public Works Data Collection and Processing (add 1 per DCU) Data Transfer from DCU to Cloud and AI Processing for one DCU for Public Works Data (Year 1) City Detect - Part#: Contract Name: Sourcewell- Technology Products & Solutions Contract #: 121923-SHI Coverage Term: 6/1/2025 – 5/31/2026 <b>Note:</b> Software, ESD	4	\$0.00	\$0.00
3 PASS AI Code Enforcement Data Collection and Processing (DCP) 36 PASS AI Code Enforcement Data Collection and Processing (add 1 per DCU) Data Transfer from DCU to Cloud (Year 1) City Detect - Part#: Contract Name: Sourcewell- Technology Products & Solutions Contract #: 121923-SHI Coverage Term: 6/1/2025 – 5/31/2026 <b>Note:</b> Software, ESD	4	\$13,757.86	\$55,031.44
4 PASS AI Web App 36 PASS AI Web App (add 1 per DCU) Access to Web App for unlimited users for one DCU - 36 Month Term (Year 1) City Detect - Part#: Contract Name: Sourcewell- Technology Products & Solutions Contract #: 121923-SHI Coverage Term: 6/1/2025 – 5/31/2026 <b>Note:</b> Software, ESD	4	\$4,855.71	\$19,422.84
5 PASS AI Vehicle Mounted DCU (DataCollectionUnit) 36 PASS AI Vehicle Mounted DCU (Data Collection Unit) (Price per one DCU Data Collection Unit for Mounting to Vehicle Installation and service included (Year 2)	4	\$9,711.43	\$38,845.72

City Detect - Part#:  
Contract Name: Sourcewell- Technology Products & Solutions  
Contract #: 121923-SHI  
Coverage Term: 6/1/2026 – 5/31/2027  
**Note:** Software, ESD

6	PASS A Public Works Data Collection and Processing 36 Pass AI Public Works Data Collection and Processing (add 1 per DCU) Data Transfer from DCU to Cloud and AI Processing for one DCU for Public Works Data (Year 2) City Detect - Part#: Contract Name: Sourcewell- Technology Products & Solutions Contract #: 121923-SHI Coverage Term: 6/1/2026 – 5/31/2027 <b>Note:</b> Software, ESD	4	\$0.00	\$0.00
7	PASS AI Code Enforcement Data Collection and Processing (DCP) 36 PASS AI Code Enforcement Data Collection and Processing (add 1 per DCU) Data Transfer from DCU to Cloud (Year 2) City Detect - Part#: Contract Name: Sourcewell- Technology Products & Solutions Contract #: 121923-SHI Coverage Term: 6/1/2026 – 5/31/2027 <b>Note:</b> Software, ESD	4	\$13,757.86	\$55,031.44
8	PASS AI Web App 36 PASS AI Web App (add 1 per DCU) Access to Web App for unlimited users for one DCU - 36 Month Term (Year 2) City Detect - Part#: Contract Name: Sourcewell- Technology Products & Solutions Contract #: 121923-SHI Coverage Term: 6/1/2026 – 5/31/2027 <b>Note:</b> Software, ESD	4	\$4,855.71	\$19,422.84
9	PASS AI Vehicle Mounted DCU (DataCollectionUnit) 36 PASS AI Vehicle Mounted DCU (Data Collection Unit) (Price per one DCU Data Collection Unit for Mounting to Vehicle Installation and service included (Year 3) City Detect - Part#: Contract Name: Sourcewell- Technology Products & Solutions Contract #: 121923-SHI Coverage Term: 6/1/2027 – 5/31/2028 <b>Note:</b> Software, ESD	4	\$9,711.43	\$38,845.72
10	PASS A Public Works Data Collection and Processing 36 Pass AI Public Works Data Collection and Processing (add 1 per DCU) Data Transfer from DCU to Cloud and AI Processing for one DCU for Public Works Data (Year 3) City Detect - Part#: Contract Name: Sourcewell- Technology Products & Solutions Contract #: 121923-SHI Coverage Term: 6/1/2027 – 5/31/2028 <b>Note:</b> Software, ESD	4	\$0.00	\$0.00
11	PASS AI Code Enforcement Data Collection and Processing (DCP) 36 PASS AI Code Enforcement Data Collection and Processing (add 1 per DCU) Data Transfer from DCU to Cloud (Year 3) City Detect - Part#: Contract Name: Sourcewell- Technology Products & Solutions Contract #: 121923-SHI Coverage Term: 6/1/2027 – 5/31/2028 <b>Note:</b> Software, ESD	4	\$13,757.86	\$55,031.44
12	PASS AI Web App 36 PASS AI Web App (add 1 per DCU) Access to Web App for unlimited users for one DCU - 36 Month Term (Year 3) City Detect - Part#: Contract Name: Sourcewell- Technology Products & Solutions	4	\$4,855.71	\$19,422.84

Contract #: 121923-SHI  
Coverage Term: 6/1/2027 – 5/31/2028  
**Note:** Software, ESD

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Subtotal	\$339,900.00
Shipping	\$0.00
*Tax	\$0.00
Total	\$339,900.00

\*Tax is estimated. Invoice will include the full and final tax due.

**Additional Comments**

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Thank you for choosing SHI International Corp! The pricing offered on this quote proposal is valid through the expiration date listed above. To ensure the best level of service, please provide End User Name, Phone Number, Email Address and applicable Contract Number when submitting a Purchase Order. For any additional information including Hardware, Software and Services Contracts, please contact an SHI Inside Sales Representative at (888) 744-4084. SHI International Corp. is 100% Minority Owned, Woman Owned Business. TAX ID# 22-3009648; DUNS# 61-1429481; CCR# 61-243957G; CAGE 1HTF0

Year 1 : \$113,300 Payment Net 30 from purchase date  
Year 2 : \$113,300 Payment Net 30 one year after original purchase date  
Year 3 : \$113,300 Payment Net 30 two years after original purchase date

Customer may terminate this Agreement prior to the expiration of the three-year term if Customer experiences a loss of funding that prevents continued performance. Customer must provide written notice to SHI along with documentation evidencing such funding loss. Upon such termination, Customer shall pay for all services rendered through the termination date and shall have no obligation to make any further annual payments. Similarly, SHI shall have no obligation to make further payments to its vendors/suppliers for the terminated portion of the Agreement. Customer shall be responsible for any reasonable costs associated with early termination, including uninstallation and wrap-up costs. This termination right applies solely to bona fide loss of funding scenarios and not for Customer's convenience.

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*The products offered under this proposal are resold in accordance with the terms and conditions of the Contract referenced under that applicable line item.*