



Company Address 4658 E. Weathermaker  
Fresno, CA 93703  
US

Created Date 9/15/2022  
Expiration Date 10/31/2022  
Quote Number 22-SFQU-000238

Prepared By Joel Murillo  
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Bill To Name City of Lancaster  
Bill To 44933 Fern Avenue  
Lancaster, CA 93534  
United States

Ship To Name City of Lancaster

#### Terms & Condition

City Hall Phases 1 and 2

EKC CMAS NUMBER: 3-21-11-1009

Verkada CMAS NUMBER 3-19-00-0523A

PLEASE SUBMIT PO'S TO [ORDERS@EKCCORP.COM](mailto:ORDERS@EKCCORP.COM)

Manufacturer	Model No./ SKU	Product Description	Net Unit Price	Quantity	Total Price
EKC Enterprises, Inc	PH1INSTALL	EKC Installation - Phase (1) City of Lancaster City Hall	\$39,552.00	1.00	\$39,552.00
EKC Enterprises, Inc	PH2INSTALL	EKC Installation - Phase (2) City of Lancaster City Hall	\$38,364.00	1.00	\$38,364.00
Verkada	EKCPH1LIC	(23) 10 Year Camera Licenses for Phase 1 City of Lancaster	\$28,550.13	1.00	\$28,550.13
Verkada	EKCVPH1	Phase 1 Camera and Mount Bundle includes (15) CD52 Indoor Dome Cameras, (8) CD52-E Outdoor Dome Cameras, (7) Arm Mounts, and (7) Pendant Cap Mounts	\$60,570.27	1.00	\$60,570.27
Verkada	EKCACLIC10YR	Phase 2 - Access Control (13) Licenses - 10-Year	\$17,931.03	1.00	\$17,931.03
Verkada	EKCP2CAMLIC	Phase 2 - (32) Camera Licenses - 10 Year	\$39,721.92	1.00	\$39,721.92
Verkada	EKCVPH2	Phase 2 Camera and Mount Bundle includes (17) CD52 Indoor Dome Cameras, (8) CD52-E Outdoor Dome Cameras, (5) CB51-E Outdoor Bullet Cameras, (2) CB51-TE Outdoor Bullet Cameras, (7) Arm Mounts, (7) Pendant Cap Mounts, (1) Pole Mounts, (3) Corner Mount	\$83,752.20	1.00	\$83,752.20
Verkada	EKCPH2ACBUNDLE	Phase (2) - Verkada Access Control Bundle includes (4) AC41 4 Door Controllers and (13) AD32 Multi-format Card Readers.	\$8,095.77	1.00	\$8,095.77

Total Price \$316,537.32  
Tax \$23,609.26



Grand Total

\$340,146.58

### Scope of Work

EKC CMAS NUMBER: 3-21-11-1009

Verkada CMAS NUMBER 3-19-00-0523A

#### SCOPE OF WORK - PHASE 1

Provide/install (13) category 6A data drops as specified. (1) each to a total of (13) new IP Camera locations

Installation includes: cable, jacks, surface mount box, patch panel, patch cords, j-hook cable supports, and 3/4"

EMT/Liquid Tight Flexible conduit as needed.

Installation only of (23) customer provided IP Cameras and mounts. (13) new IP cameras and (10) existing IP camera locations.

Installation includes: mount, aim, and focus of cameras.

System setup and configuration.

Perform End User Training.

Phase 1 - This project will be completed in approximately 8-10 days.

#### SCOPE OF WORK - PHASE 2

Provide/install (4) category 6A data drops as specified. (1) each to a total of (4) Door Controllers.

Installation includes: cable, jacks, surface mount box, patch panel, patch cords, j-hook cable supports, and 3/4"

EMT/Liquid Tight Flexible conduit as needed.

Installation only of (32) customer provided IP Cameras and mounts. (32) new IP camera locations with existing data cables.

Installation includes: mount, aim, and focus of cameras.

Installation only of (4) customer provided Access Controllers.

Installation only of (13) customer provided Door Readers.

System setup and configuration.

Perform access control programming & configuration.

Perform access control system verification testing with the facility representative for final acceptance testing.

Perform End-User training.

Phase 2 - This project will be completed in approximately 8-10 days.

#### Assumptions:

MDF/IDF locations within 300' from Camera location

All cable pathways are existing through drop tile or accessible ceiling spaces.

All access control system cabling is existing and working.

All specified access control doors have existing electrified hardware installed and properly functioning.

All Camera and Mounting hardware to be provided by "Others" and shipped to site

Available network switch ports with PoE at MDF/IDF for specified cameras.

Customer to provide network switch port assignment by MDF/IDF for specified cameras prior to project start

Network ports to be configured by customer prior to project start.

EKC will have access to all MDF/IDF rooms and cabinets prior to start of work.

All work shall take place as indicated in the project schedule. The EKC normal working hours are Monday through Friday, from 7:00 am – 4:00 pm

Installation will proceed consecutively from the start of the job to the completion of the job without work stoppages.

#### STANDARD EXCLUSIONS:

\* Communication/Low Voltage Systems: AC Power, Network Switches, Network Routers, UPS Backup, POE Injectors, Access Points, Grounding Bonding, roof mount conduit/underground Conduit, Cable Tray/Wire Baskets, Ground



Trenching of any kind, Switch Configuration/Programming, Drawings/Engineering/Permit Fees, Patching or Painting, Inventory tracking/asset tags, or any other item not specifically mentioned above.

\*Troubleshooting of any existing cabling/patch cords.

\*Troubleshooting of any existing electrified door hardware.

\*Door hardware modification.

\*Replacement/modification of any doors

This proposal/quotation shall remain in effect for the next (30) days, after which, it will be subject for review